

SUPPORTING THE WARFIGHTER
THROUGH BUSINESS
TRANSFORMATION

Common Supplier Engagement Vision, Objectives and Activities

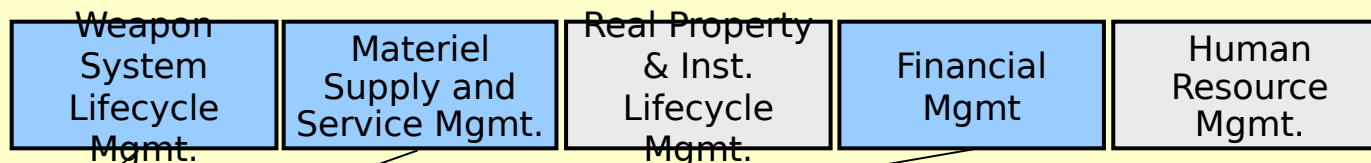


May 23-26, 2005



DOD Business Enterprise Priorities

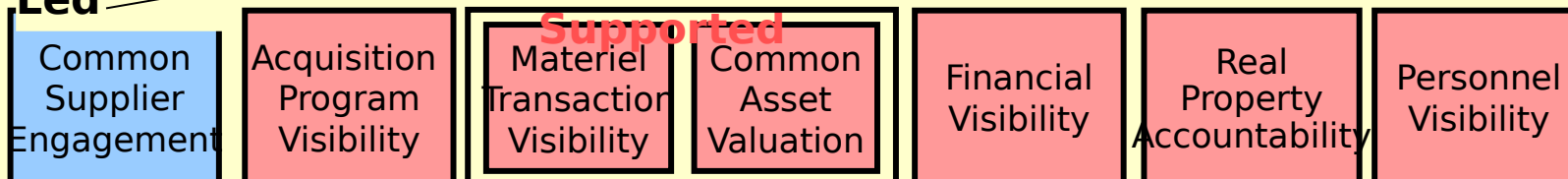
DoD Enterprise - Business Mission Areas



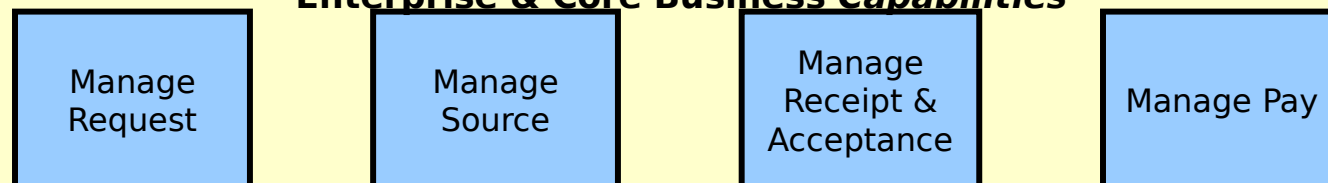
**SCST
Led**

DoD Business Enterprise

SCST Priorities



Enterprise & Core Business Capabilities



CSE supports: L&MR, ARA, DPAP, DDR&E, OUSD(C), SADB, OMB, IAE

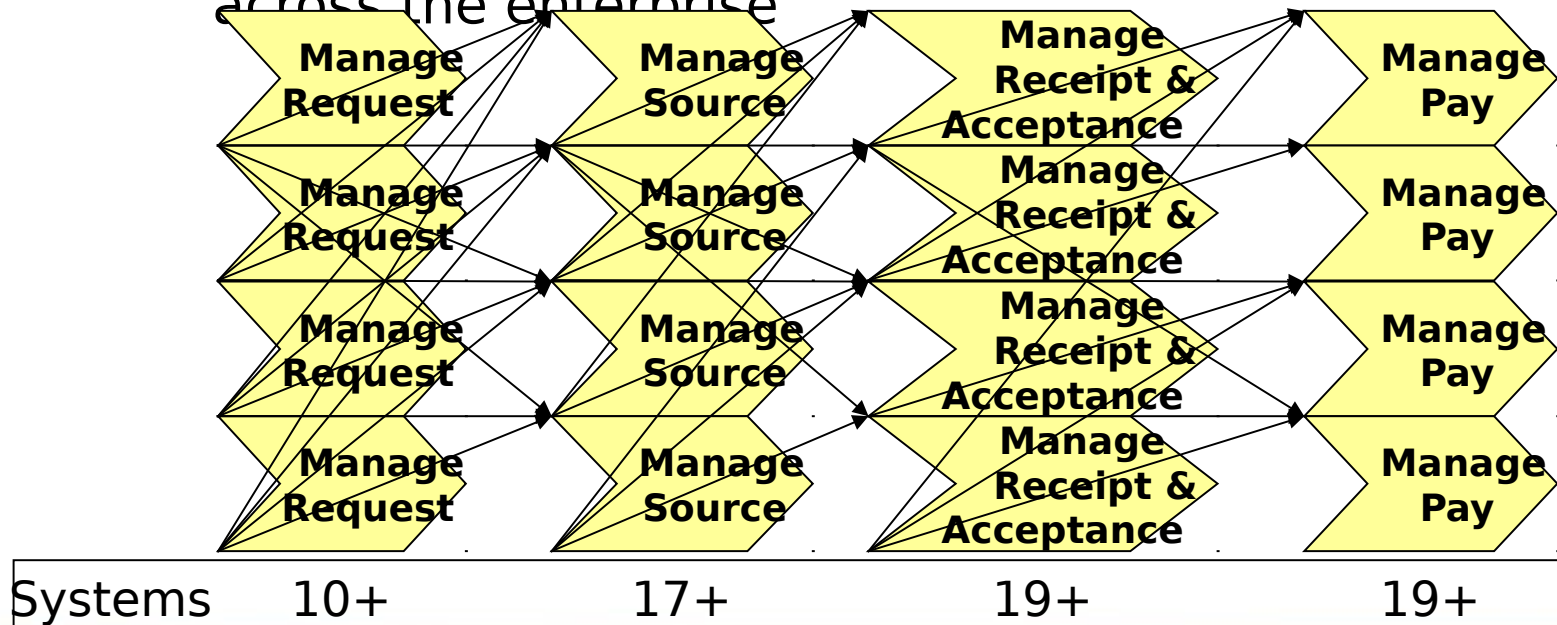
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Current Landscape

Currently, divergent policies, processes, data, technologies, and people are utilized to acquire the Department's goods and services

Lack of streamlined environment results in inconsistencies, inefficiencies, and inaccuracies across the enterprise





What is Common Supplier Engagement?

Alignment and integration of the policies, processes, data, technology and people to provide a consistent experience for suppliers and the DoD to ensure reliable and accurate delivery of acceptable goods and services

Capabilities are ongoing and not necessarily executed

chronologically

Manage Request

- Capture Requirements
- Identify Existing Sourcing Vehicles
- Conduct Market Research
- Analyze Spend Data
- Develop Acquisition Strategy

Manage Source

- Supplier Registration and Certification
- Create/Release RFX
- Evaluate Responses
- Develop Negotiation Summary and Recommendation
- Obligate Funds
- Award Sourcing Agreement

Manage Receipt & Acceptance

- Administer and Monitor Agreement
- Receive ASN
- Receive Agreement Deliverable
- Perform Inspection and Verification
- Perform Acceptance Procedures
- Manage Inventory/ Capital Assets

Manage Pay

- Receive Invoice
- Entitle for Payment
- Disburse Funds
- Manage Performance
- Close-out Agreement



Common Supplier Engagement Scope: Value Threads

- Common Supplier Engagement (CSE) supports the acquisition of catalog, stock, make-to-order and engineer-to-order goods and services leveraging significantly different business rules and information requirements

**Manage
Request**

**Manage
Source**

**Manage Receipt
& Acceptance**

**Manage
Pay**

Appropriated Funds (Traditional) Transactions

- Major Weapon Systems - Commodities - Services - Construction

Purchase Card
- Micro-purchases

Non-Appropriated Funds Contracting
- Morale - Welfare

Non FAR-Based Agreements
- Grants - Other Transactions (OTA)

Intragovernmental Transactions
- Inventory - Federal Agencies



How will CSE be implemented?

- ▶ Bring best practices to policy, process, technology, and people to improve responsiveness for both the supplier and DoD
 - Maximize common touch points to streamline and reduce complexities to the supplier
 - Adopt standard business processes and rules, interoperable systems, and shared data across the enterprise
 - Transform internal interfaces through standard data and adaptive strategies
- ▶ Align Enterprise Solutions to the CSE architecture and transition plan
 - Oversee capabilities and requirements for Enterprise Solutions implementation and execution
 - Determine initiatives for meeting transition planning milestones
- ▶ Leverage existing Federal and DoD enterprise capabilities and systems
 - Continue support for and deployment of Integrated Acquisition Environment (IAE) Solutions across DoD (e.g. CCR, ORCA, EPLS, eSRS, WDOL)
 - Complete Deployment of DoD enterprise solutions (e.g. SPS, WAWF)
 - Identify and field new capabilities as they mature (e.g. ASAP, ARM)

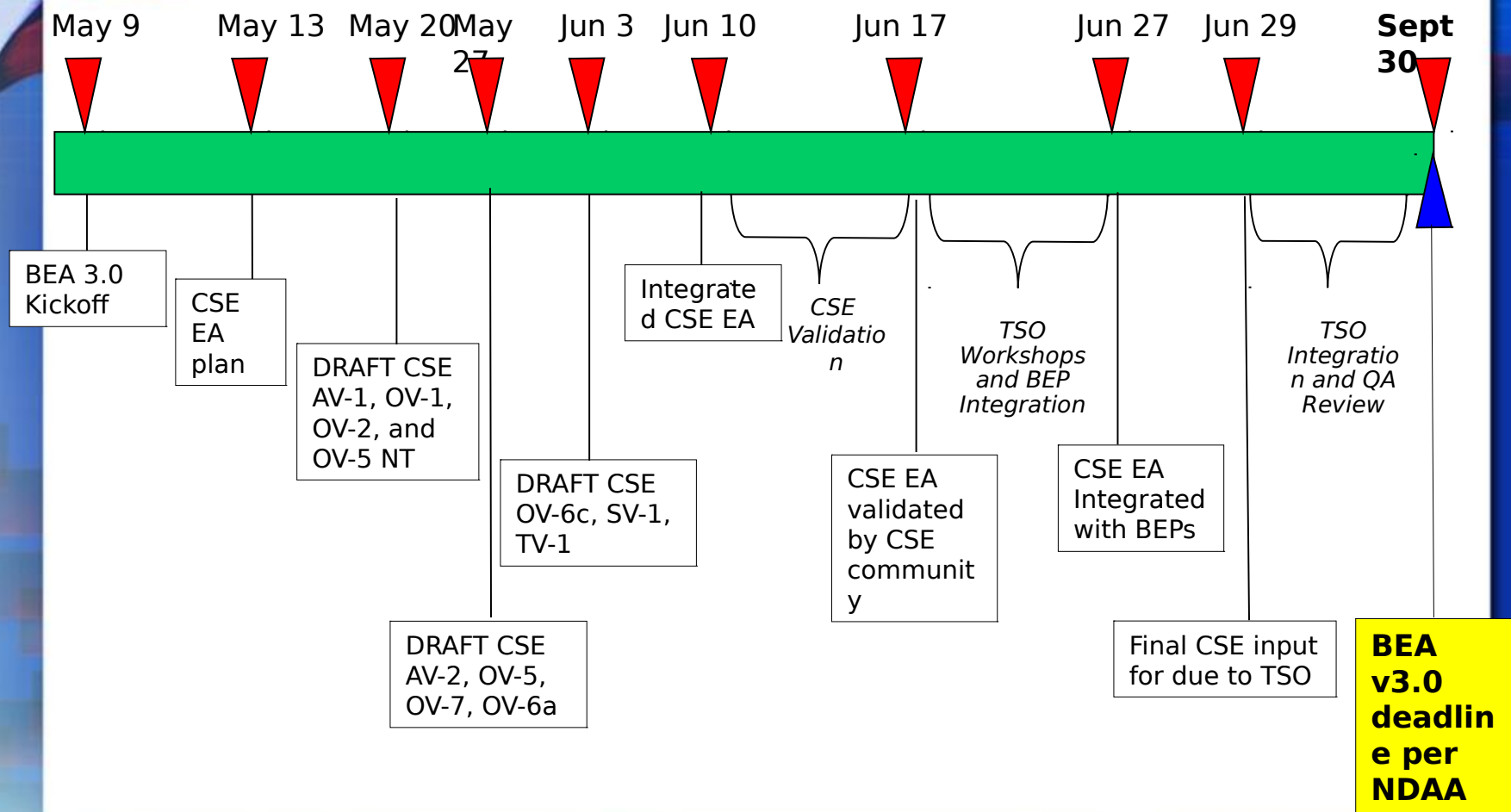


CSE Activities

- ▶ Provide **architecture definition** to effectively guide and constrain implementation of critical operating capabilities through interoperable defense business solutions
 - Define architecture products for CSE enablement
 - Deliver CSE inputs to BEA 3.0 in support of NDAA 2005
- ▶ Baseline and oversee the **transition plans** for CSE transformation
 - Plan for executing CSE operations within the Enterprise
 - Deliver CSE input to BEA 3.0 in support of NDAA 2005
- ▶ Deliver critical **enterprise business capabilities** to support the warfighter
 - Enable existing business solutions to deliver CSE goals and objectives
 - Rationalize the business systems inventory to support CSE
 - Integration of Enterprise Solutions across the Department business processes and capabilities (e.g. Structured Financial Information Structure (SFIS), Unique Identifier (UID), Common Access Card (CAC))

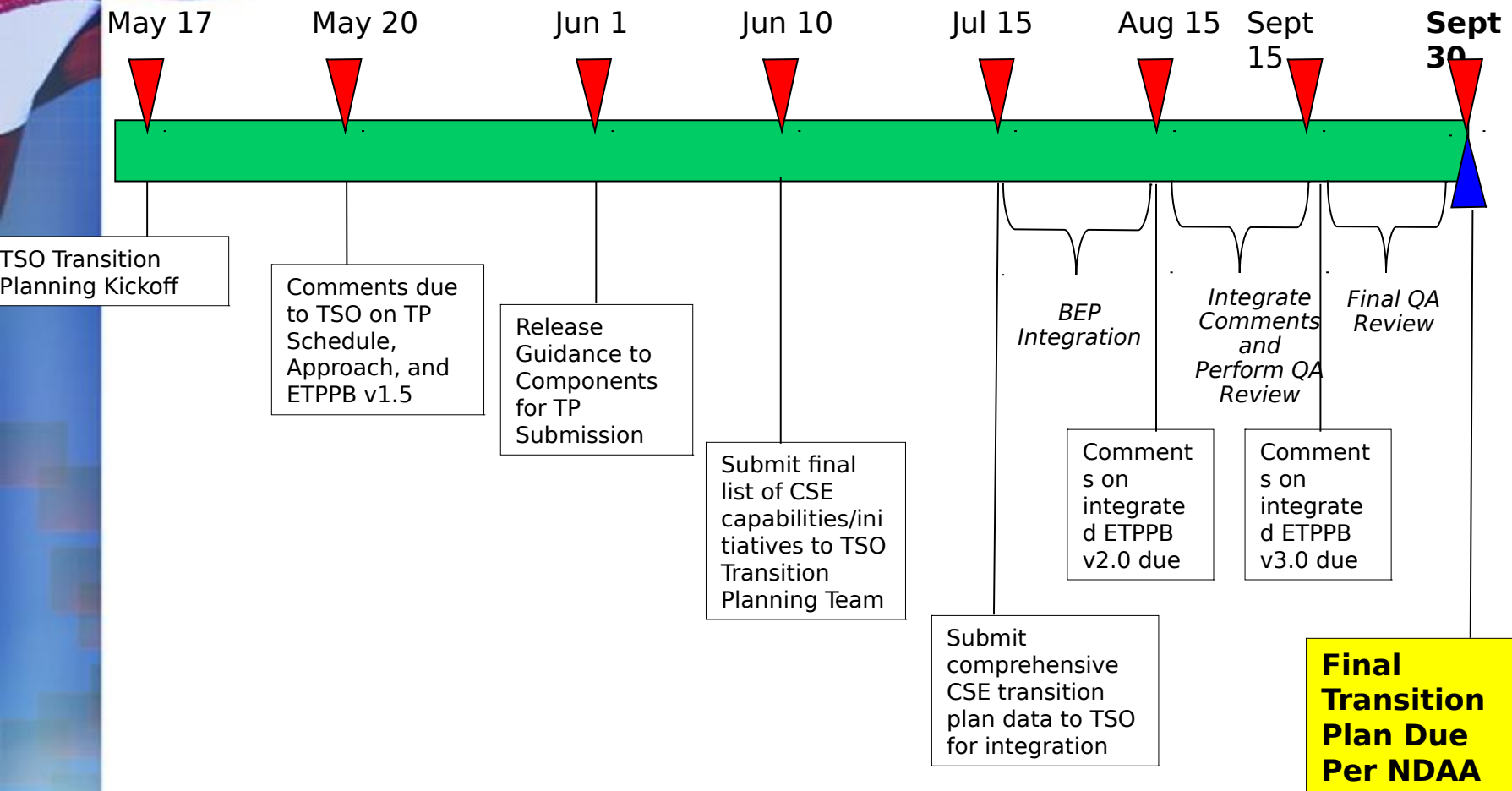


Target Enterprise Architecture Timeline (BEA 3.0 Integration/NDAA Submission)





Target Transition Planning Timeline (NDAA Submission)





Managing the Realization of CSE

CSE capabilities and solution delivery milestones are supported by enterprise transition plans and operational objectives

CSE System/Key Milestone		FY2005		FY2006				FY2007			
		Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4
FOC Achieved	Federal Business Opportunities (FBO) - Complete Recompete of Design Effort	X									
	Federal Technical Data Solution (FedTeDS) - Finalize FAR Changes - Complete Deployment across DoD	X					X				
	Central Contract Registration (CCR) - Deploy Web-Enabled Socio-Economic Validations with SBA - Deploy Web-Enabled Taxpayer ID Number Validations with IRS - Deploy All-Component CCR System Interface	X		X							X
	Online Representations and Certifications Application (ORCA) - Complete Deployment of ORCA in DLA - Deploy DFARS (DoD-Level) Data Elements - Provide XML Interface to Perform Data Search Elements			X			X X				
	Electronic Subcontracting Reporting System (eSRS) - Complete IOC Development - Complete Pilot Development - Complete FOC Development - Finalize FAR Changes - Complete Deployment across DoD	X	X X	X X							
Pre-FOC	Wide Area Workflow (WAWF) - Integrate with DLA DSS Logistics System - Deploy Contract Pre-Population from SPS via EDA - Deploy Government Furnished Property Tracking Capability - Provide FOC for WAWF - Complete Deployment across DoD	X	X	X			X X				



What benefits does CSE bring?

- ▶ **Common Supplier Engagement *Anticipated Outcomes*:**
 - Improved Supplier Relationships
 - Improved Reliability and Accuracy of Delivered Goods And Services
 - Better Meet Socioeconomic Goals Though Increased Visibility
 - Reduced Infrastructure Costs
 - Increased Operational Efficiencies
 - Reduced Cycle Times



Conclusion: How do we make CSE happen?

- ▶ The Department is transforming to support business modernization
- ▶ Common Supplier Engagement (CSE) is one of the Department's strategic business priorities – to be delivered through the use of standard business rules, data, and enterprise solutions

Role of Military Services:

- ▶ Deploy and use Enterprise business systems
- ▶ Assist in Enterprise transition planning
- ▶ Assist in BMA architecture definition efforts
- ▶ Register all business systems in the Enterprise DoD IT Portfolio Repository (DITPR) for business systems to support:
 - Business Mission Area investment review related to the obligation of funds
 - NDAA compliance and the avoidance of anti-deficiency issues
- ▶ Proactively conduct investment reviews at both the Component and Enterprise levels to ensure compliance and provide transition planning guidance and baselines